

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

TABLE OF CONTENTS

	Page No.
Independent Auditor’s Report.....	1-3
Consolidated Financial Statements:	
Consolidated Statements of Financial Position.....	4
Consolidated Statements of Activities.....	5-6
Consolidated Statements of Functional Expenses.....	7-8
Consolidated Statements of Cash Flows.....	9
Notes to Consolidated Financial Statements.....	10-28
Supplemental Information - Consolidating Financial Statements:	
Consolidating Statements of Financial Position.....	29-30
Consolidating Statements of Activities.....	31-32

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees
American Civil Liberties Union of New Jersey
and American Civil Liberties Union – NJ Foundation
Newark, New Jersey

Opinion

We have audited the accompanying consolidated financial statements of American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation (nonprofit organizations) which comprise the consolidated statement of financial position as of March 31, 2025, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation as of March 31, 2025, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Prior Period Consolidated Financial Statements

The consolidated financial statements of the American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation as of March 31, 2024 were audited by other auditors whose report dated October 16, 2024 expressed an unmodified opinion on those consolidated statements.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation’s ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditor’s Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation’s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about American Civil Liberties Union of New Jersey and American Civil Liberties Union – NJ Foundation’s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Zinner & Co. LLP

Beachwood, Ohio

DATE

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

MARCH 31, 2025 AND 2024

	2025	2024
Assets		
Cash and cash equivalents	\$ 1,987,676	\$ 1,372,167
Investment securities		
Operating	5,606,864	4,283,667
Operating - Restricted	1,525,053	2,854,259
Board designated	2,000,000	2,000,000
Total investment securities	<u>9,131,917</u>	<u>9,137,926</u>
Accounts receivable	2,184,853	1,278,425
Pledges receivable, net of discount	763,883	779,452
Prepaid expenses	34,388	38,981
Operating right of use assets	<u>1,317,137</u>	<u>1,573,856</u>
	15,419,854	14,180,807
Property and Equipment, net		
Property and equipment, net	<u>50,441</u>	<u>76,494</u>
Total Assets	<u><u>\$15,470,295</u></u>	<u><u>\$14,257,301</u></u>
Liabilities		
Accounts payable & accrued expenses	\$ 175,948	\$ 34,436
Operating lease obligations	<u>1,317,137</u>	<u>1,573,856</u>
Total Liabilities	<u>1,493,085</u>	<u>1,608,292</u>
Net Assets		
Without donor restrictions		
Undesignated	9,560,869	7,327,676
Board designated	2,000,000	2,000,000
With donor restrictions	<u>2,416,341</u>	<u>3,321,333</u>
Total Net Assets	<u>13,977,210</u>	<u>12,649,009</u>
Total Liabilities and Net Assets	<u><u>\$15,470,295</u></u>	<u><u>\$14,257,301</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED MARCH 31, 2025

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues			
Public Support			
Membership shares	\$ 1,441,748	\$ 0	\$ 1,441,748
Contributions	2,887,855	66,131	2,953,986
Grants	1,048,770	699,674	1,748,444
Bequests	108,582	0	108,582
Special events			
Gross income	38,119	0	38,119
Direct expenses	0	0	0
Total Public Support	5,525,074	765,805	6,290,879
Revenue			
Honorariums	4,025	0	4,025
Interest & dividends	234,413	0	234,413
Other income	1,638	0	1,638
Total Revenue	240,076	0	240,076
Net assets released from restrictions	1,670,797	(1,670,797)	0
Total Support and Revenues	7,435,947	(904,992)	6,530,955
Expenses			
Functional expenses			
Program services	3,911,431	0	3,911,431
Management and general	992,096	0	992,096
Fundraising	642,089	0	642,089
Total Expenses	5,545,616	0	5,545,616
Increase (decrease) in net assets before investment securities valuation	1,890,331	(904,992)	985,339
Unrealized gain on investment securities	342,862	0	342,862
Changes in Net Assets	2,233,193	(904,992)	1,328,201
Net Assets, Beginning of Year	9,327,676	3,321,333	12,649,009
Net Assets, End of Year	\$ 11,560,869	\$ 2,416,341	\$ 13,977,210

The accompanying notes are an integral part of these consolidated financial statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED MARCH 31, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues			
Public Support			
Membership shares	\$ 1,106,071	\$ 0	\$ 1,106,071
Contributions	1,455,042	0	1,455,042
Grants	1,242,874	546,959	1,789,833
Special events			
Gross income	27,500	0	27,500
Direct expenses	0	0	0
Total Public Support	3,831,487	546,959	4,378,446
Revenue			
Honorariums	5,173	0	5,173
Interest & dividends	212,599	0	212,599
Other income	7,938	0	7,938
Total Revenue	225,710	0	225,710
Net assets released from restrictions	844,739	(844,739)	0
Total Support & Revenues	4,901,936	(297,780)	4,604,156
Expenses			
Functional expenses			
Program services	4,004,294	0	4,004,294
Management and general	855,990	0	855,990
Fundraising	593,472	0	593,472
Total Expenses	5,453,756	0	5,453,756
Decrease in net assets before investment securities valuation	(551,820)	(297,780)	(849,600)
Unrealized gain on investment securities	805,460	0	805,460
Changes in Net Assets	253,640	(297,780)	(44,140)
Net Assets, Beginning of Year	9,374,036	3,619,113	12,993,149
Prior Period Adjustment	(300,000)	0	(300,000)
Net Assets, End of Year	\$ 9,627,676	\$ 3,321,333	\$ 12,649,009

The accompanying notes are an integral part of these consolidated financial statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED MARCH 31, 2025

	Program Services	Management and General	Fundraising	Consolidated Total
Personnel				
Salaries	\$ 2,307,210	\$ 617,422	\$ 324,959	\$ 3,249,591
Payroll taxes	184,793	49,452	26,027	260,272
Pension	279,418	74,773	39,354	393,545
Health insurance	311,520	83,364	43,876	438,760
Other insurance	13,695	3,665	1,929	19,289
Malpractice insurance	10,271	0	0	10,271
Travel	38,938	10,420	5,485	54,843
Total Personnel	3,145,845	839,096	441,630	4,426,571
Program Services				
Litigation	111,054	0	0	111,054
Newsletter	4,519	0	0	4,519
Meetings & conferences	23,121	0	0	23,121
Public education	122,322	0	0	122,322
Total Program Services	261,016	0	0	261,016
Occupancy				
Rent	227,911	60,991	32,100	321,002
Utilities	18,637	4,988	2,625	26,250
Insurance	4,168	1,115	587	5,870
Total Occupancy	250,716	67,094	35,312	353,122
Office & Other				
Professional fees	78,781	39,056	133,856	251,693
Telecommunications	81,802	21,891	11,522	115,215
Equipment maintenance & rental	2,616	700	369	3,685
Equipment purchase	4,737	1,267	667	6,671
Publications & subscriptions	29,925	8,008	4,215	42,148
Postage	7,466	1,997	1,051	10,514
Stationery & supplies	16,534	4,424	2,329	23,287
Donor data management	0	0	6,632	6,632
Miscellaneous	4,608	1,234	649	6,491
Total Office & Other	226,469	78,577	161,290	466,336
Depreciation	27,385	7,329	3,857	38,571
Total Functional Expenses	\$ 3,911,431	\$ 992,096	\$ 642,089	\$ 5,545,616
Percent of Total	71%	18%	11%	100%

The accompanying notes are an integral part of these consolidated financial statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

FOR THE YEAR ENDED MARCH 31, 2024

	Program Services	Management and General	Fundraising	Consolidated Total
Personnel				
Salaries	\$ 2,407,866	\$ 548,247	\$ 390,935	\$ 3,347,048
Payroll taxes	196,644	44,773	31,927	273,344
Pension	193,884	44,146	31,479	269,509
Health insurance	300,798	68,488	48,837	418,123
Other insurance	10,782	2,456	1,751	14,989
Malpractice insurance	12,518	0	0	12,518
Travel	72,982	16,618	11,849	101,449
Total Personnel	3,195,474	724,728	516,778	4,436,980
Program Services				
Litigation	47,508	0	0	47,508
Newsletter	4,547	0	0	4,547
Meetings & conferences	10,285	0	0	10,285
Public education	299,815	0	0	299,815
Total Program Services	362,155	0	0	362,155
Occupancy				
Rent	230,927	52,580	37,493	321,000
Utilities	18,884	4,300	3,066	26,250
Insurance	3,654	832	593	5,079
Total Occupancy	253,465	57,712	41,152	352,329
Office & Other				
Professional fees	16,839	33,397	2,734	52,970
Telecommunications	76,324	17,378	12,391	106,093
Equipment maintenance & rental	3,140	714	510	4,364
Equipment purchase	3,359	764	545	4,668
Publications & subscriptions	24,668	5,617	4,005	34,290
Postage	7,966	1,814	1,293	11,073
Stationery & supplies	18,218	4,148	2,957	25,323
Donor data management	0	0	4,176	4,176
Miscellaneous	4,780	1,088	776	6,644
Total Office & Other	155,294	64,920	29,387	249,601
Depreciation	37,906	8,630	6,155	52,691
Total Functional Expenses	\$ 4,004,294	\$ 855,990	\$ 593,472	\$ 5,453,756
Percent of Total	73%	16%	11%	100%

The accompanying notes are an integral part of these consolidated financial statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED MARCH 31, 2025 AND 2024

	<u>2025</u>	<u>2024</u>
Cash Flows from Operating Activities		
Change in net assets	\$ 1,328,201	\$ (44,140)
Adjustments to reconcile change in net assets to cash provided (used) by operating activities:		
Gain on investment securities	(342,862)	(805,460)
Depreciation expense	38,571	52,691
Change in discount on pledges receivable	(135,569)	(20,548)
Changes in operating assets and liabilities:		
Accounts receivable	(906,428)	297,117
Pledges receivable	151,138	407,084
Prepaid expenses	4,593	(17,859)
Accounts payable & accrued expenses	<u>141,511</u>	<u>(17,559)</u>
Net Cash Provided (Used) by Operating Activities	279,155	(148,674)
Cash Flows from Investing Activities		
Acquisition of investment securities	(234,267)	(1,136,223)
Proceeds from sale of investments	583,138	7,931
Acquisition of property and equipment	<u>(12,517)</u>	<u>(8,391)</u>
Net Cash Provided (Used) by Investing Activities	336,354	(1,136,683)
Net Increase (Decrease) in Cash and Cash Equivalents	615,509	(1,285,357)
Cash and Cash Equivalents at Beginning of Year	<u>1,372,167</u>	<u>2,657,524</u>
Cash and Cash Equivalents at End of Year	<u><u>\$ 1,987,676</u></u>	<u><u>\$ 1,372,167</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES**

Nature of the Organization

The American Civil Liberties Union of New Jersey (Union) and the American Civil Liberties Union – NJ Foundation (Foundation) (collectively referred to as the ACLU or the Organization) are two New Jersey not-for-profit organizations whose mission is to protect and promote civil liberty principles in the State of New Jersey. The executive committee of the American Civil Liberties Union of New Jersey serves as the Board of Directors for the American Civil Liberties Union – NJ Foundation.

The American Civil Liberties Union of New Jersey is a tax-exempt organization under Section 501(c)(4) of the Internal Revenue Code. The American Civil Liberties Union – NJ Foundation is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the mission and activities of each organization are separate and distinct in order to comply with related laws and tax requirements.

Funds given to both organizations are used to promote civil liberties work, however only gifts given to the Foundation are tax-deductible to the extent permissible under the law. The Foundation and the Union are affiliates of the National American Civil Liberties Union Foundation and American Civil Liberties Union. Revenue is shared between the national organizations and their affiliates according to rules and formulas established to benefit the organizations involved.

Basis of Consolidation

The consolidated financial statements include the accounts of the Foundation and the Union, which are collectively referred to as ACLU or the Organization. All intercompany transactions and balances have been eliminated in consolidation.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) 958-205. Under ASC 958-205, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

ASC 958-205 requires board-designated funds to be reported as part of net assets without donor restrictions; accordingly, the Organization reports designations of voluntary board-approved segregations of net assets without donor restrictions for specific purposes as a classification of net assets without donor restrictions.

Basis of Accounting

The accompanying consolidated financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES (CONTINUED)**

Cash and Cash Equivalents

For purposes of the Consolidated Statements of Cash Flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents received with donor-imposed restrictions limiting their use to long-term purposes are segregated on the Consolidated Statements of Financial Position.

Investments

Investments are generally recorded at fair value based on quoted market prices, when available, or estimates of fair value. Donated assets are recorded at fair value at the date of donation or, if sold immediately after receipt, at the amount of sales proceeds received which are considered a fair measure of the value at the date of donation. Investment income or loss and unrealized gains or losses are included in the Consolidated Statements of Activities as increases or decreases in net assets without donor restriction unless the income or loss is restricted by donor or law.

Investments, in general, are exposed to various risks such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of certain investments will occur in the near term and that such changes could materially affect the amounts reported in the Consolidated Financial Statements.

Unconditional Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES (CONTINUED)**

Unconditional Promises to Give (Continued)

When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. Conditional promises to give are recognized when the conditions on which they depend are substantially met. The Organization uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. No allowance is deemed necessary as of March 31, 2025 and 2024.

Accounts Receivable

Accounts receivable consist primarily of amounts due for attorney fees awarded and amounts due from ACLU National for membership shares and other fee-for-service arrangements. Accounts receivable are stated at the amount management expects to collect from the balances outstanding at year end. The Organization establishes an allowance based on the net amount expected to be collected, through an allowance for credit losses that are expected to occur over the remaining life of the assets. If management determines that a balance is no longer collectable it is written-off to credit loss expense at that time. Accounts receivable are reported net of allowance for credit losses. As of March 31, 2025 and 2024 management has determined that an allowance for credit losses is not necessary. Accounts receivable at the opening of the periods presented amounted to \$1,575,542 as of April 1, 2023.

Furniture and Equipment

Furniture and equipment are capitalized at cost or, if donated, at the fair value on the date of donation. Depreciation is computed using the straight-line method over the estimated useful life of the asset. The Organization capitalizes furniture and equipment with a value greater than or equal to \$1,000 and a useful life greater than one year.

Donated Equipment and Assets

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. It is the Organization's policy to imply a time restriction, based on the assets' estimated useful lives, on donations of property and equipment that are not restricted as to their use by the donor. Accordingly, those donations are recorded as support increasing net assets with donor restrictions. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions each year for the amount of the donated property and equipment's depreciation expense. Donated marketable securities and other noncash donations are recorded as contributions at their fair values at the date of donation. There was no donated equipment during the years ended March 31, 2025 and 2024.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES (CONTINUED)**

Valuation of Long-Lived Assets

The Organization reviews for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. An impairment loss is recognized when the estimated future cash flows are less than the carrying amount of the asset. No impairment losses were recognized in the years ended March 31, 2025 and 2024.

Net Assets Without Donor Restrictions

Net assets without donor restrictions are available for use at the discretion of the Board of Directors and/or management for general operating purposes. From time to time the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion.

Net Assets With Donor Restrictions

Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restrictions and are reported in the consolidated statement of activities as net assets released from restrictions.

Revenue Recognition for Contracts with Customers

The Organization's revenue streams under contracts with customers consists primarily of revenues under the following categories:

Legal fees - At times, the Organization receives proceeds from legal settlements. Revenue is recognized at the point in time that both a legal judgement is awarded and the Organization's collectible portion is known.

Events and sales of materials – The Organization at times will charge fees for events, programmatic materials or other resources, designed to cover the approximate cost to the Organization. Revenues are recognized at the point in time that an event occurs or the material/resource is transferred/made available to the customer.

Membership shares – National ACLU uses a number of tools and techniques to recruit ACLU members. Funds raised through those means are shared with state ACLU affiliates. All revenues are recognized over time on a monthly basis.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES (CONTINUED)**

Revenue Recognition for Contracts with Customers (Continued)

Revenue recognition for each of the revenue streams identified above are subject to the satisfaction of performance obligations. Revenue is recognized when performance obligations are satisfied over a period of time or at a point in time. Revenue is measured as the amount of consideration the Organizations expect to receive in exchange for providing services. Any payments received in advance of satisfaction of performance obligations are recorded as deferred revenue until the obligation is met.

Revenue and Support With and Without Donor Restrictions

Contributions received are recorded as with or without donor restrictions, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in net assets with donor restrictions. When a restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Consolidated Statement of Activities as net assets released from restrictions. Funds received related to conditional grants are classified as refundable advances until expended for the purposes of the grants.

Membership Dues and Shared Revenues with the National Office

Membership dues are collected by the American Civil Liberties Union and remitted to the Union monthly. Membership dues are recognized as revenue at the time that they are known and received by the Union. The Organization provides a newsletter to members that is also available to non-members.

Certain contributions and bequest revenue is subject to revenue-sharing agreements with the American Civil Liberties Union Foundation (ACLU National), whose sharing rules specify the circumstances under which revenue will be shared and the methodology for determining the specific portion of various categories of revenue that will be shared.

Advertising

Advertising costs are expensed as incurred.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES (CONTINUED)**

Functional Allocation of Expenses

Costs of providing various programs and supporting services are allocated based on specific identification, if practical. Certain categories of expenses are attributable to more than one program or supporting function. These expenses require allocation on a reasonable basis that is consistently applied. Salaries and wages, employee benefits, and payroll taxes are allocated based on estimates of time and effort and related expenses follow the same allocation method. Expenses such as program services are directly related to certain categories and expenses such as professional fees are allocated based on management's estimate of usage or a combination of the above.

Pervasiveness of Estimates

Management uses estimates and assumptions in preparing the Consolidated Financial Statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist primarily of cash and cash equivalents. The Organization maintains its cash and cash equivalents with financial institutions and although at times they have invested amounts in excess of the federal insurance limits, the Board of Trustees does not feel that the Organization is exposed to any substantial credit risk. As of March 31, 2025 and 2024, the Organization had no other significant concentrations of credit risks.

Recently Adopted Accounting Pronouncements

In June 2016, the FASB issued ASU 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which creates a new credit impairment standard for financial assets measured at amortized cost and available-for-sale debt securities. The ASU requires financial assets measured at amortized cost (including loans, trade receivables, and held-to-maturity debt securities) to be presented at the net amount expected to be collected, through an allowance for credit losses that are expected to occur over the remaining life of the assets (other than certain purchased assets) and subsequent changes in the allowance for credit losses are recorded in the Consolidated Statements of Activities as the amounts expected to be collected change. ASU 2016-13 was effective for fiscal years beginning after December 15, 2022. The Organization adopted this standard on April 1, 2024 using a modified-retrospective approach. The comparative information has not been restated and continues to be reported under the accounting standards in effect in those reporting periods. The adoption of this standard did not have any significant impact on the Consolidated Financial Statements.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**NOTE A - NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING
POLICIES (CONTINUED)**

Reclassification

Certain accounts in the prior year Consolidated Financial Statements have been reclassified for comparative purposes to conform with the presentation in the current year Consolidated Financial Statements.

Subsequent Events

The Organization evaluated its March 31, 2025 Consolidated Financial Statements for subsequent events through **DATE**, the date the Consolidated Financial Statements were available to be issued, and all relevant subsequent information is included within the applicable notes to the Consolidated Financial Statements.

NOTE B – PROMISES TO GIVE

Unconditional promises to give at March 31, 2025 and 2024 consists of the following:

	2025	2024
Without donor restrictions	\$ 750,000	\$ 800,000
With donor restrictions - Internship programs	120,000	0
Gross unconditional promises to give	870,000	800,000
Less: Unamortized discount	106,117	20,548
Net Unconditional Promises to Give	<u>\$ 763,883</u>	<u>\$ 779,452</u>
Amounts due in:		
Less than one year	\$ 250,000	\$ 50,000
One to five years	620,000	750,000
Total Amounts Due	<u>\$ 870,000</u>	<u>\$ 800,000</u>

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE C – INVESTMENTS

The following is a summary of aggregate costs and market values of investments at March 31, 2025 and 2024.

	2025		
	Cost	Market Value	Unrealized Gain
Mutual funds	\$ 4,171,654	\$ 6,913,128	\$ 2,741,474
ACLU pooled fund	1,106,215	2,218,789	1,112,574
	<u>\$ 5,277,869</u>	<u>\$ 9,131,917</u>	<u>\$ 3,854,048</u>
	2024		
	Cost	Market Value	Unrealized Gain
Mutual funds	\$ 5,704,046	\$ 7,000,028	\$ 1,295,982
ACLU pooled fund	1,189,353	2,137,898	948,545
	<u>\$ 6,893,399</u>	<u>\$ 9,137,926</u>	<u>\$ 2,244,527</u>

NOTE D – FAIR VALUE OF FINANCIAL ASSETS

The Organization uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. In accordance with ASC 820-10, the Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy:

Level 1 – Financial assets and liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Organization has the ability to access. These include investments that are recorded at fair value on a recurring basis and fair value measurement is based upon quoted prices, if available. Securities valued using Level 1 inputs include those traded on an active exchange and other exchange trade securities.

Level 2 – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for subsequently the full term of the asset or liability.

Level 3 – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE D – FAIR VALUE OF FINANCIAL ASSETS (CONTINUED)

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair value. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The American Civil Liberties Union (National ACLU) and its separately incorporated affiliates are cooperatively raising and sharing in a Trust for the Bill of Rights Endowment Fund. Endowment gifts are generally shared equally between National ACLU and the affiliate of the area in which the donor resides unless otherwise restricted by the donor. Each affiliate holds unit shares commensurate with its ownership of endowment fund gifts received. These endowment gifts are held by an outside firm that is charged with management of the endowment funds. At March 31, 2025 and 2024 \$2,097,328 and \$2,020,865, respectively, was held through National ACLU on behalf of the Foundation as its proportional interest in the Endowment Fund.

In accordance with the guidance provided by FASB ASU 2015-07, Subtopic 820-10, investments in hedge funds, private equity funds and proprietary equity funds are valued at fair value based on the applicable percentage ownership of the underlying net assets on the measurement date.

In determining fair value, ACLU utilizes, as a practical expedient, the Net Asset Value (NAV) (or equivalent) provided by the fund managers (NAV of funds). The underlying private equity funds and proprietary equity funds value securities and other financial instruments on a fair value.

The estimated fair values of certain investments of the underlying private equity funds and proprietary equity funds, which may include private placements and other securities for which prices are not readily available, are determined by the sponsor of the private equity funds and proprietary equity funds and may not reflect amounts that could be realized upon immediate sale, nor amounts that may ultimately be realized. Accordingly, the estimated fair value may differ significantly from the values that would have been used had a readily available market existed for these investments. These include private equity funds in the amount of \$437,962 and \$360,266 as of March 31, 2025 and 2024, respectively and proprietary equity funds in the amount of \$914,979 and \$951,601 as of March 31, 2025 and 2024, respectively, which are only reflected in the fair value column below. The fair value amounts presented in the following table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the Consolidated Statement of Financial Position.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE D – FAIR VALUE MEASUREMENTS (CONTINUED)

The following is a description of the valuation techniques used for investments and assets held by others measured at fair value on a recurring basis as of March 31, 2025 and 2024.

Balances include amounts held and maintained by National ACLU in the Trust for the Bill of Rights Endowment Fund (See Note E).

	2025				
	Fair Value Measurements Using:				Total
	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Funds Valued at NAV	
Mutual funds	\$6,913,128	\$ 0	\$ 0	\$ 0	\$ 6,913,128
ACLU pooled fund:					
Money market funds	4,740	0	0	0	4,740
Equities	506,499	0	0	0	506,499
U.S. Treasury Notes, agency and related	0	105,071	0	0	105,071
Mutual funds:					
Short-term bond	50,755	0	0	0	50,755
Intermediate-term bond	14,106	0	0	0	14,106
Exchange-traded funds:					
Short term, long term, and intermediate-term bond	114,981	0	0	0	114,981
Real estate and hard assets (commodities)	69,696	0	0	0	69,696
Private equity funds - multi-strategy	0	0	0	437,962	437,962
Proprietary equity funds - multi-strategy	0	0	0	914,979	914,979
Total assets at fair value	<u>\$7,673,905</u>	<u>\$ 105,071</u>	<u>\$ 0</u>	<u>\$ 1,352,941</u>	<u>\$ 9,131,917</u>
	2024				
	Fair Value Measurements Using:				Total
	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Funds Valued at NAV	
Mutual funds	\$7,000,028	\$ 0	\$ 0	\$ 0	\$ 7,000,028
ACLU pooled fund:					
Money market funds	25,944	0	0	0	25,944
Equities	473,190	0	0	0	473,190
U.S. Treasury Notes, agency and related	0	97,946	0	0	97,946
Mutual funds:					
Short-term bond	50,951	0	0	0	50,951
Intermediate-term bond	14,344	0	0	0	14,344
Exchange-traded funds:					
Short term, long term, and intermediate-term bond	100,625	0	0	0	100,625
Real estate and hard assets (commodities)	63,031	0	0	0	63,031
Private equity funds - multi-strategy	0	0	0	360,266	360,266
Proprietary equity funds - multi-strategy	0	0	0	951,601	951,601
Total assets at fair value	<u>\$7,728,113</u>	<u>\$ 97,946</u>	<u>\$ 0</u>	<u>\$ 1,311,867</u>	<u>\$ 9,137,926</u>

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE D – FAIR VALUE MEASUREMENTS (CONTINUED)

ACLU assesses the fair value hierarchy level as of the investments at each measurement date, and transfers between levels are recognized on the actual date of the event or change in circumstances that caused the transfer. There were no significant transfers among Levels 1, 2, and 3 during fiscal 2025 and 2024. The investments in private equity funds are funds which ACLU does not have the ability to redeem the investments on March 31, 2025 and 2024, or in the near term, which is defined as 90 days or less from March 31, 2025 and 2024. The investment objective of the private equity funds is to generate consistent capital appreciation over the long term with relatively low volatility and a low correlation with traditional equity and fixed income markets.

The following table summarizes the investment strategies and liquidity provisions of investments in the private equity and proprietary funds valued at the NAV as provided by the fund managers as of March 31, 2025 and 2024.

	2025				
	NAV	Unfunded	Redemption	Redemption	Remaining
				Notice	Lock Up
	Value	Commitments	Frequency	Period	Period
Private equity funds - Multi strategy					
Summit Rock Private Equity III	\$ 107,254	\$ 14,780	None	N/A	N/A
Summit Rock Private Equity IV	141,302	8,227	None	N/A	N/A
Summit Rock Private Equity V	149,264	49,578	None	N/A	N/A
Summit Rock Private Equity IV	40,143	129,768	None	N/A	N/A
Proprietary equity funds - Multi strategy	851,092	0	Monthly	7 Business Days	None
Proprietary equity funds - Multi strategy	63,887	0	Monthly	15 Business Days	None
	<u>\$ 1,352,941</u>	<u>\$ 202,353</u>			
	2024				
	NAV	Unfunded	Redemption	Redemption	Remaining
				Notice	Lock Up
	Value	Commitments	Frequency	Period	Period
Private equity funds - Multi strategy					
Summit Rock Private Equity III	\$ 104,332	\$ 15,392	None	N/A	N/A
Summit Rock Private Equity IV	140,781	10,165	None	N/A	N/A
Summit Rock Private Equity V	105,358	84,595	None	N/A	N/A
Summit Rock Private Equity IV	9,795	159,641	None	N/A	N/A
Proprietary equity funds - Multi strategy	861,677	0	Monthly	7 Business Days	None
Proprietary equity funds - Multi strategy	89,924	0	Monthly	15 Business Days	None
	<u>\$ 1,311,868</u>	<u>\$ 269,792</u>			

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE E –ENDOWMENT NET ASSETS

National ACLU and its separately incorporated affiliates cooperatively established a Trust for the Bill of Rights Endowment Fund. Gifts to the Fund are generally shared equally between National ACLU and the affiliate of the state in which the donor resides unless otherwise restricted by the donor. Each affiliate holds unit shares commensurate with its ownership of endowment funds received. While these endowment gifts are held by National ACLU in a single independent account, financial data on each affiliate's shares is tracked separately. The endowment gifts are held by an outside firm that is charged with management of the endowment funds.

The Fund is governed according to the guidelines outlined in two documents:

- Agreement for the Establishment, Management and Operation of the Trust for the Bill of Rights (approved by the National ACLU Board of the ACLU on October 25, 1997 and amended on November 1, 2002)
- American Civil Liberties Union (ACLU) Investment Policy Statement (adopted by ACLU Executive Committee/Foundation Board on January 24, 2020 and again on October 5, 2024)

Any contribution, bequest, planned gift or other transfer of property is deemed a gift of endowment if: (1) the donor states that the gift is for endowment, (2) the gift is given to provide permanent support by restricting its use to income derived from principal or (3) the gift is given to provide long-term support by restricting its use to income derived from principal and to a limited portion of the principal in any one year.

The Trust for the Bill of Rights is subject to an investment policy created by a National ACLU Investment Committee. Affiliate foundations may not make independent decisions on how their unit shares are invested, though a screened fund option has been made available.

The investment objective for the endowment is to preserve or enhance the real value of the endowment while providing funds to support designated organizational activities on an annual basis in accordance with agreed-upon spending rules. Investment guidelines will seek to maximize long-term total returns consistent with prudent levels of risk, and in consideration of liquidity needs. The endowment assets invested for the long term are expected to generate a total annualized return over a rolling five-year period, net of fees, equal to 5% plus the rate of inflation as measured by the Consumer Price Index.

The investment guidelines provide for allowable and prohibited assets and transactions. Target allocations for the endowment are established as follows:

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE E –ENDOWMENT NET ASSETS (CONTINUED)

<u>Asset Class</u>	<u>Minimum Allocation</u>	<u>Strategic Allocation</u>	<u>Maximum Allocation</u>
Traditional equities	5.0%	60.0%	50.0%
Marketable alternative investments	0.0%	30.0%	15.0%
Fixed income and cash	0.0%	10.0%	14.0%

The Agreement provides for the expenditure of 4% of the average of the fair market value of each unit share of the Fund as of December 31 of the three immediately preceding calendar years. Affiliates cannot exceed this distribution. The Agreement does provide for the withdrawal of unit shares in certain crisis situations.

The American Civil Liberties Union – NJ Foundation has an endowment that consists of a fund established by a donor for the Bill of Rights Trust. The purpose of the fund is to build an enduring endowment to carry out the mission of the ACLU in protecting, preserving, and expanding the civil liberties of all persons in the United States. Net assets associated with the endowment fund are classified and reported based on the existence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors has interpreted New Jersey’s adoption of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. The amounts held in perpetuity are (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment funds in excess of the original fair value, is donor restricted until those amounts are appropriated for expenditure.

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate donor-restricted endowment funds: (1) the duration and preservation of the endowment funds, (2) the purposes of the Organization and the donor-restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and appreciation of investments, (6) other resources of the Organization, and (7) investment policies of the Organization.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE E – ENDOWMENT NET ASSETS (CONTINUED)

Funds with Deficiencies

From time to time, the fair market value of assets associated with individual donor restricted funds may fall below the level that the donor requires the Fund to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles, deficiencies of this nature are to be reported in net assets without donor restrictions as of year-end.

Endowment net asset composition by type of fund as of March 31, 2025 and 2024 is as follows:

	Without Donor Restrictions	With Donor Restrictions	Total
Endowment at March 31, 2023	\$ 351,110	\$ 1,525,053	\$ 1,876,163
Investment income, net of fees	224,246	0	224,246
Distributions	(79,544)	0	(79,544)
Endowment at March 31, 2024	\$ 495,812	\$ 1,525,053	\$ 2,020,865
Investment income, net of fees	155,050	0	155,050
Distributions	(78,587)	0	(78,587)
Endowment at March 31, 2025	<u>\$ 572,275</u>	<u>\$ 1,525,053</u>	<u>\$ 2,097,328</u>

NOTE F – PROPERTY AND EQUIPMENT

Property and equipment at March 31, 2025 and 2024 consists of the following:

	2025		
	Union	Foundation	Total
Property and equipment	\$ 143,283	\$ 155,907	\$ 299,190
Accumulated depreciation	(121,632)	(127,117)	(248,749)
Property and equipment, net	<u>\$ 21,651</u>	<u>\$ 28,790</u>	<u>\$ 50,441</u>
	2024		
	Union	Foundation	Total
Property and equipment	\$ 140,154	\$ 147,001	\$ 287,155
Accumulated depreciation	(99,939)	(110,722)	(210,661)
Property and equipment, net	<u>\$ 40,215</u>	<u>\$ 36,279</u>	<u>\$ 76,494</u>

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE G – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were available for the following purposes as of March 31, 2025 and 2024:

	2025	2024
Immigration policy	\$ 310,302	\$ 219,860
Human resources, finance & technology	26,131	30,000
Right to counsel	20,360	73,509
Capacity building	17,773	82,173
Polling project	40,000	30,000
Clemency	74,748	220,740
Internship programs	115,300	0
Voting rights	161,674	0
Pretextual Stop Campaign	125,000	0
Reproductive freedom	0	30,555
Drug decriminalization	0	25,643
Algorithmic bias	0	53,625
Subsequent fiscal years	0	1,030,176
Permanent endowment	1,525,053	1,525,053
Total net assets with donor restrictions	<u>\$ 2,416,341</u>	<u>\$ 3,321,334</u>

NOTE H – RETIREMENT PLAN

Defined Benefit Plan

The Organization participates in a defined benefit pension plan sponsored by the American Civil Liberties Union - National which covers substantially all employees who were employed through March 31, 2009. Eligible participants continue in the defined benefit plan through date of separation or retirement. Annual consolidated contributions made to the plan totaled \$236,537 and \$106,143 for the years ended March 31, 2025 and 2024, respectively, representing less than 5% of total Plan contributions each year. The required contributions determined by the American Civil Liberties Union - National approximate the expense computed in accordance with generally accepted accounting principles. Plan information is as follows:

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE H – RETIREMENT PLAN (CONTINUED)

Name of Plan:	The American Civil Liberties Union Retirement Plan	
Employer ID:	13-4921750	
Plan Number:	001	
	2025	2024
Total plan assets	\$ 167,740,947	\$ 162,455,894
Accumulated benefit obligation	166,419,971	163,368,146
Funded status	\$ 1,320,976	\$ (912,252)
Funded Percentage	101%	99%

As of March 31, 2025 and 2024, no funding improvement or rehabilitation plan, as defined by the Employee Retirement Income Security Act of 1974, has been implemented or is pending. There were no employer surcharges paid on the plan for the years ended March 31, 2025 and 2024. The American Civil Liberties Union - National expects to contribute \$7,000,000 to the Plan for the fiscal year ending March 31, 2025.

Defined Contribution Plan

The Organization participates in a defined contribution pension plan sponsored by the American Civil Liberties Union - National which covers substantially all employees who become employed on or after April 1, 2009. Participants may contribute to the plan under a salary deferral arrangement; the Organization matches those deferrals at a rate of 100% for the first 1% of pay and 50% of the next 5% of pay. Additionally, the Organization contributes 2% of compensation for all participants. The Organization's contributions are fully vested after participants attain 2 years of service. For the years ended March 31, 2025 and 2024, consolidated contributions to the plan totaled \$157,009 and \$163,366 respectively.

NOTE I – DONATED GOODS AND SERVICES

At goods times goods may be provided by donors. The Organization only records donated goods that would have been obtained as part of normal operations, if not donated, at rates that the Organization would typically have paid at a fair market rate. Services are often provided by attorneys and other professionals with specialized expertise. The Organization only records services that would have been obtained as part of normal operations at rates that the Organization would typically have paid at a fair market rate. In addition, it is the Organization's policy that if the Organization is not the direct beneficiary of such services, such as donated legal services provided to defend civil liberties, these services are not recorded. Many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific programs, development, and administration which do not meet the criteria for recognition under ASC 958-605. Donated goods and services recorded for both the years ended March 31, 2025 and 2024 amounted to \$0.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE J – LEASES

The Organization leases office space under non-cancelable operating leases expiring in various years through fiscal 2030, with a weighted-average remaining lease term in years of 4.58 as of March 31, 2025. The net present value of the lease commitments were calculated using the risk-free rate practical expedient resulting in discount rate of 4%, with a weighted-average discount rate of 4%. The operating right-of-use assets and operating lease obligations are being amortized over the respective lives of the leases. As of March 31, 2025 and 2024, the unamortized operating right-of-use assets were valued at \$1,317,137 and \$1,573,856, respectively and the unamortized operating lease obligations were valued at \$1,317,137 and \$1,573,856, respectively.

At March 31, 2025, minimum future rental payments for the next five years and thereafter, separately and in the aggregate, are:

2026	\$ 315,000
2027	315,000
2028	315,000
2029	315,000
2030	<u>183,750</u>
Total minimum future rental payments	1,443,750
Less: Amount representing interest	<u>(126,613)</u>
Present value of minimum lease payments	<u>\$ 1,317,137</u>

Rent expense, including lease expense, for office space, amounted to \$315,000 for both the years ended March 31, 2025 and 2024.

NOTE K – INCOME TAXES

The Foundation is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation is also exempt from New Jersey franchise or income tax. The Union is exempt from income taxes under Section 501(c)(4) of the Internal Revenue Code. The Union is also exempt from New Jersey franchise or income tax.

The Organization is required to assess whether it is more likely than not that a tax position will be sustained upon examination of the technical merits of the position, assuming the taxing authority has full knowledge of all information. If the tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the consolidated financial statements. The Organization has determined there are no amounts to record as assets or liabilities related to uncertain tax positions.

For the years ended March 31, 2025 and 2024, there was no tax interest or penalties reflected in the Consolidated Statement of Activities or in the Consolidated Statements of Financial Position.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE L – RELATED PARTY TRANSACTIONS

The Union and Foundation are affiliates of ACLU National. Throughout the year there are transactions with ACLU National related to membership shares income, National reconciliation income, and grants revenue. Significant balances and activity related to ACLU National included in the consolidated financial statements as of and for the years ended March 31, 2025 and 2024 include the following:

	2025		
	ACLU - NJ	ACLU - NJ Foundation	Total
Consolidated statement of financial position			
Accounts receivable - ACLU National	\$ 587,570	\$ 1,566,134	\$ 2,153,704
Investment securities held at ACLU National	0	2,218,789	2,218,789
Consolidated statement of activities			
Membership shares revenue	\$ 1,441,748	\$ 0	\$ 1,441,748
National reconciliation income	32,305	1,566,134	1,598,439
Grants from ACLU National	402,444	160,000	562,444
	2024		
	ACLU - NJ	ACLU - NJ Foundation	Total
Consolidated statement of financial position			
Accounts receivable - ACLU National	\$ 454,399	\$ 824,026	\$ 1,278,425
Investment securities held at ACLU National	0	2,137,898	2,137,898
Consolidated statement of activities			
Membership shares revenue	\$ 1,106,071	\$ 0	\$ 1,106,071
National reconciliation income	386,532	547,490	934,022
Grants from ACLU National	25,000	510,000	535,000

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

NOTE M – LIQUIDITY

The Organization's financial assets available within one year of the consolidated statements of financial position date for general expenditures as of March 31, 2025 and 2024 are as follows:

	<u>2025</u>	<u>2024</u>
Cash and cash equivalents	\$ 1,987,676	\$ 1,372,167
Accounts receivable	2,184,853	1,278,425
Investment securities - Operating	5,606,864	4,283,667
Pledges receivable, net of discount	<u>763,883</u>	<u>779,452</u>
Total financial assets available to meet general expenditures within one year	<u>\$10,543,276</u>	<u>\$ 7,713,711</u>

Endowment funds of the Organization consist of donor-restricted endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

The Board has designated \$2,000,000 of investment securities that may be expended to allow for shortfalls from economic fluctuations, single or multi-year project opportunities, or other expenditures. Therefore, these amounts are not intended to be available to meet general expenditures within one year, unless approved by the Board, but could be drawn upon in the event of unanticipated liquidity needs.

NOTE N – PRIOR PERIOD ADJUSTMENT

Net assets without donor restrictions at April 1, 2023 have been decreased by \$300,000 to correct an error in recording a pledge receivable from a donor as of that date. This same adjustment also resulted in a restatement of the accompanying 2024 consolidated financial statements to properly state pledges receivable and net assets without donor restrictions at March 31, 2024, resulting in a decrease of pledges receivable and changes in net assets of \$300,000 as of March 31, 2024.

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATING FINANCIAL STATEMENTS

MARCH 31, 2025 AND 2024

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATING STATEMENT OF FINANCIAL POSITION

MARCH 31, 2025

	<u>ACLU - NJ</u>	<u>ACLU - NJ Foundation</u>	<u>Eliminations</u>	<u>Consolidated</u>
Assets				
Cash and cash equivalents	\$ 829,266	\$ 1,158,410	\$ 0	\$ 1,987,676
Investment securities				
Operating	4,588,085	1,018,779	0	5,606,864
Operating - Restricted	0	1,525,053	0	1,525,053
Board designated	500,000	1,500,000	0	2,000,000
Total investment securities	<u>5,088,085</u>	<u>4,043,832</u>	<u>0</u>	<u>9,131,917</u>
Accounts receivable	587,570	1,597,283	0	2,184,853
Pledges receivable, net of discount	0	763,883	0	763,883
Related party receivable/(payable)	10,000	(10,000)	0	0
Prepaid expenses	6,168	28,220	0	34,388
Operating right of use assets	<u>1,317,137</u>	<u>0</u>	<u>0</u>	<u>1,317,137</u>
	7,838,226	7,581,628	0	15,419,854
Property and Equipment, net				
Property and equipment, net	<u>21,651</u>	<u>28,790</u>	<u>0</u>	<u>50,441</u>
Total Assets	<u><u>\$ 7,859,877</u></u>	<u><u>\$ 7,610,418</u></u>	<u><u>\$ 0</u></u>	<u><u>\$15,470,295</u></u>
Liabilities				
Accounts payable & accrued expenses	27,210	148,738	0	175,948
Operating lease obligations	<u>1,317,137</u>	<u>0</u>	<u>0</u>	<u>1,317,137</u>
Total Liabilities	<u>1,344,347</u>	<u>148,738</u>	<u>0</u>	<u>1,493,085</u>
Net Assets				
Without donor restrictions				
Undesignated	5,803,855	3,757,014	0	9,560,869
Board designated	500,000	1,500,000	0	2,000,000
With donor restrictions	<u>211,675</u>	<u>2,204,666</u>	<u>0</u>	<u>2,416,341</u>
Total Net Assets	<u>6,515,530</u>	<u>7,461,680</u>	<u>0</u>	<u>13,977,210</u>
Total Liabilities and Net Assets	<u><u>\$ 7,859,877</u></u>	<u><u>\$ 7,610,418</u></u>	<u><u>\$ 0</u></u>	<u><u>\$15,470,295</u></u>

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATING STATEMENT OF FINANCIAL POSITION

MARCH 31, 2024

	<u>ACLU - NJ</u>	<u>ACLU - NJ Foundation</u>	<u>Eliminations</u>	<u>Consolidated</u>
Assets				
Cash and cash equivalents	\$ 379,724	\$ 992,443	\$ 0	\$ 1,372,167
Investment securities				
Operating	4,283,667	0	0	4,283,667
Operating - Restricted	0	2,854,259	0	2,854,259
Board designated	500,000	1,500,000	0	2,000,000
Total investment securities	<u>4,783,667</u>	<u>4,354,259</u>	<u>0</u>	<u>9,137,926</u>
Accounts receivable	454,399	824,026	0	1,278,425
Pledges receivable	0	779,452	0	779,452
Prepaid expenses	6,119	32,862	0	38,981
Operating right of use assets	<u>1,573,856</u>	<u>0</u>	<u>0</u>	<u>1,573,856</u>
	7,197,765	6,983,042	0	14,180,807
Property and Equipment, net				
Property and equipment, net	<u>40,215</u>	<u>36,279</u>	<u>0</u>	<u>76,494</u>
Total Assets	<u><u>\$ 7,237,980</u></u>	<u><u>\$ 7,019,321</u></u>	<u><u>\$ 0</u></u>	<u><u>\$14,257,301</u></u>
Liabilities				
Accounts payable & accrued expenses	7,257	27,179	0	34,436
Operating lease obligations	<u>1,573,856</u>	<u>0</u>	<u>0</u>	<u>1,573,856</u>
Total Liabilities	<u>1,581,113</u>	<u>27,179</u>	<u>0</u>	<u>1,608,292</u>
Net Assets				
Without donor restrictions				
Undesignated	5,131,224	2,196,452	0	7,327,676
Board designated	500,000	1,500,000	0	2,000,000
With donor restrictions	<u>25,643</u>	<u>3,295,690</u>	<u>0</u>	<u>3,321,333</u>
Total Net Assets	<u>5,656,867</u>	<u>6,992,142</u>	<u>0</u>	<u>12,649,009</u>
Total Liabilities and Net Assets	<u><u>\$ 7,237,980</u></u>	<u><u>\$ 7,019,321</u></u>	<u><u>\$ 0</u></u>	<u><u>\$14,257,301</u></u>

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATING STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED MARCH 31, 2025

	ACLU - NJ			ACLU - NJ Foundation			Consolidated		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues									
Public Support									
Membership shares	\$ 1,441,748	\$ 0	\$ 1,441,748	\$ 0	\$ 0	\$ 0	\$ 1,441,748	\$ 0	\$ 1,441,748
Contributions	217,805	0	217,805	2,670,050	66,131	2,736,181	2,887,855	66,131	2,953,986
Grants	190,769	211,675	402,444	858,001	487,999	1,346,000	1,048,770	699,674	1,748,444
Bequests	0	0	0	108,582	0	108,582	108,582	0	108,582
Special events									
Gross income	0	0	0	38,119	0	38,119	38,119	0	38,119
Direct expenses	0	0	0	0	0	0	0	0	0
Total Public Support	1,850,322	211,675	2,061,997	3,674,752	554,130	4,228,882	5,525,074	765,805	6,290,879
Revenue									
Honorariums	0	0	0	4,025	0	4,025	4,025	0	4,025
Interest & dividends	150,307	0	150,307	84,106	0	84,106	234,413	0	234,413
Other income	0	0	0	1,638	0	1,638	1,638	0	1,638
Total Revenue	150,307	0	150,307	89,769	0	89,769	240,076	0	240,076
Net assets released from restrictions	25,643	(25,643)	0	1,645,154	(1,645,154)	0	1,670,797	(1,670,797)	0
Total Support and Revenues	2,026,272	186,032	2,212,304	5,409,675	(1,091,024)	4,318,651	7,435,947	(904,992)	6,530,955
Expenses									
Functional expenses									
Program services	1,028,302	0	1,028,302	2,883,129	0	2,883,129	3,911,431	0	3,911,431
Management and general	272,301	0	272,301	719,795	0	719,795	992,096	0	992,096
Fundraising	207,149	0	207,149	434,940	0	434,940	642,089	0	642,089
Total Expenses	1,507,752	0	1,507,752	4,037,864	0	4,037,864	5,545,616	0	5,545,616
Increase (decrease) in net assets before investment securities valuation	518,520	186,032	704,552	1,371,811	(1,091,024)	280,787	1,890,331	(904,992)	985,339
Unrealized gain on investment securities	154,111	0	154,111	188,751	0	188,751	342,862	0	342,862
Changes in Net Assets	672,631	186,032	858,663	1,560,562	(1,091,024)	469,538	2,233,193	(904,992)	1,328,201
Net Assets, Beginning of Year	5,631,224	25,643	5,656,867	3,696,452	3,295,690	6,992,142	9,327,676	3,321,333	12,649,009
Net Assets, End of Year	<u>\$ 6,303,855</u>	<u>\$ 211,675</u>	<u>\$ 6,515,530</u>	<u>\$ 5,257,014</u>	<u>\$ 2,204,666</u>	<u>\$ 7,461,680</u>	<u>\$ 11,560,869</u>	<u>\$ 2,416,341</u>	<u>\$ 13,977,210</u>

**AMERICAN CIVIL LIBERTIES UNION OF NEW JERSEY
AND AMERICAN CIVIL LIBERTIES UNION – NJ FOUNDATION**

CONSOLIDATING STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED MARCH 31, 2024

	ACLU - NJ			ACLU - NJ Foundation			Consolidated		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenues									
Public Support									
Membership shares	\$ 1,106,071	\$ 0	\$ 1,106,071	\$ 0	\$ 0	\$ 0	\$ 1,106,071	\$ 0	\$ 1,106,071
Contributions	399,582	0	399,582	1,055,460	0	1,055,460	1,455,042	0	1,455,042
Grants	79,357	25,643	105,000	1,163,517	521,316	1,684,833	1,242,874	546,959	1,789,833
Special events									
Gross income	0	0	0	27,500	0	27,500	27,500	0	27,500
Direct expenses	0	0	0	0	0	0	0	0	0
Total Public Support	1,585,010	25,643	1,610,653	2,246,477	521,316	2,767,793	3,831,487	546,959	4,378,446
Revenue									
Legal case awards	0	0	0	5,173	0	5,173	5,173	0	5,173
Interest & dividends	136,223	0	136,223	76,376	0	76,376	212,599	0	212,599
Other income	0	0	0	7,938	0	7,938	7,938	0	7,938
Total Revenue	136,223	0	136,223	89,487	0	89,487	225,710	0	225,710
Net assets released from restrictions	0	0	0	844,739	(844,739)	0	844,739	(844,739)	0
Total Support & Revenues	1,721,233	25,643	1,746,876	3,180,703	(323,423)	2,857,280	4,901,936	(297,780)	4,604,156
Expenses									
Functional expenses									
Program services	1,099,991	0	1,099,991	2,904,303	0	2,904,303	4,004,294	0	4,004,294
Management and general	224,329	0	224,329	631,661	0	631,661	855,990	0	855,990
Fundraising	155,028	0	155,028	438,444	0	438,444	593,472	0	593,472
Total Expenses	1,479,348	0	1,479,348	3,974,408	0	3,974,408	5,453,756	0	5,453,756
Increase (decrease) in net assets before investment securities valuation	241,885	25,643	267,528	(793,705)	(323,423)	(1,117,128)	(551,820)	(297,780)	(849,600)
Unrealized gain on investment securities	460,366	0	460,366	345,094	0	345,094	805,460	0	805,460
Changes in Net Assets	702,251	25,643	727,894	(448,611)	(323,423)	(772,034)	253,640	(297,780)	(44,140)
Net Assets, Beginning of Year	4,928,973	0	4,928,973	4,445,063	3,619,113	8,064,176	9,374,036	3,619,113	12,993,149
Prior Period Adjustment	0	0	0	(300,000)	0	(300,000)	(300,000)	0	(300,000)
Net Assets, End of Year	\$ 5,631,224	\$ 25,643	\$ 5,656,867	\$ 3,696,452	\$ 3,295,690	\$ 6,992,142	\$ 9,327,676	\$ 3,321,333	\$ 12,649,009